

K

April 2002

Volume 1

Issue 2

## "THOROUGH"



### EDITORIAL

The first newsletter of 2002 is also my first newsletter as Editor.

Since I moved to France some 6 years ago, I have lost touch with many of you I knew when a regular at the memorial service at St Paul's (since the age of two!) I hope this newsletter will help rekindle some of my lost contacts and indeed do the same for you, to help strengthen the network of scholars, past and present.

Certainly the last dinner was an excellent chance to catch up with previous acquaintances and also make some interesting new ones, as you can see from the article.

One way the KSA network can be of help is in providing careers advice. Indeed, many members have requested help with job hunting in the past. In future newsletters, we start a series of articles focusing on the jobs of past scholars. In this edition, we kick off the series with an article on "The List", a lively network for job hunters run by Col Mike Nicholson.

If you have any ideas for this section, or other items of interest for the newsletter, please let me know : [Emma.Sanders@cern.ch](mailto:Emma.Sanders@cern.ch) or by letter to the address on page 4.

Meanwhile, the hunt for past scholars continues. Our chairman Tim Price has had several successes following an article published in his old school pupils newsletter. If you are able to help us in this search by posting an article in your old school magazine, please contact Tim : [trsp@lineone.net]

My very best wishes for 2002.

Emma

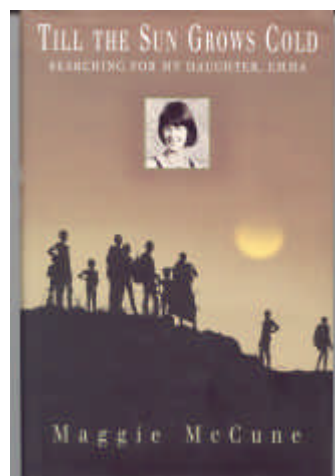
Emma Sanders

### ANNUAL DINNER 2001



The Ghurkha museum in Winchester was the venue for last year's Annual Dinner on the 22<sup>nd</sup> November.

Guest speaker, Maggie McCune, gave a moving account of her journey through the Sudan, following the death of her daughter Emma, who had been an aid worker for SKI. She tells the tale in her book "Till the Sun Grows Cold" published by Headline.



John Pollock, author of the latest Kitchener biography "Kitchener" (now published in paperback by Robinson), treated us to a few anecdotes from his research work for the biography, which certainly encouraged many of us to take home a copy.

Local caterers provided a tasty meal with a main course of Normandy Pork with Calvados and cider. Complemented with wine from the Gurkhas' cellar.

Before the meal the Curator, Christopher Bullock, gave a very informative tour of the museum, illustrating how active the Gurkhas have been in all theatres of conflict throughout the nineteenth and twentieth centuries.

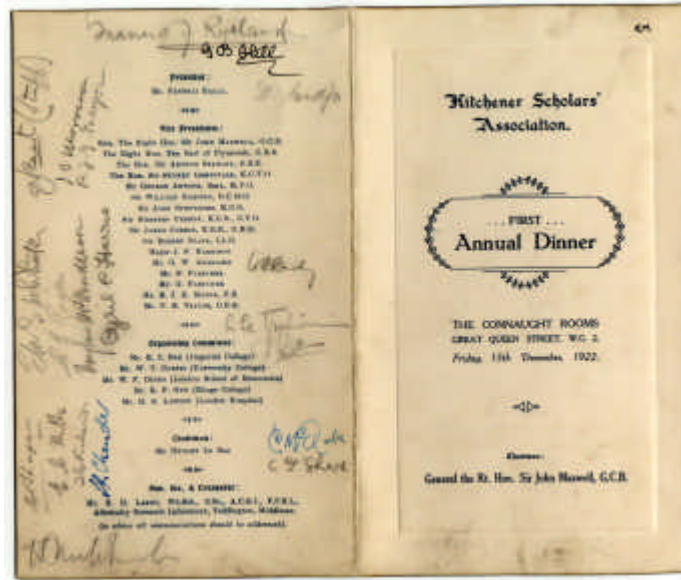
For the 2002 dinner, we would welcome your ideas for a venue, perhaps north of London.

"Education must elevate the mind, must improve your faculties of thought, must clear your vision and make you understand your place and duty in the world."

Field Marshal Lord Kitchener of Khartoum.

## THE 1<sup>ST</sup> ANNUAL DINNER

All this talk of dinners, set us thinking of past KSA events. And coincidentally the son of a recently deceased member sent in this treasure: the menu of the first annual dinner which took place at the Connaught Rooms, Gt Queen Street in December 1922. As you can see from the picture the menu has been signed by those in attendance.



## REMEMBRANCE SUNDAY 2001

As usual we were at the statue of the First Earl Kitchener in Horse Guards Parade on Remembrance Sunday to lay a wreath. It was nice to see some new faces and to chat with them at the buffet lunch provided at Emma Kitchener-Fellowes house, afterwards, writes Jonathan Price.

## UPCOMING EVENTS

We have been invited to tea at the Bishop of Oxford's (KS) garden at 4pm on the 23<sup>rd</sup> June. If you would like to come please contact the Chairman before the end of May.

Philip Chapman-Sheath and Chester White are arranging a meet at Cambridge University during this year. If you are interested in attending this please would you contact Philip (phil@chapman-sheath.fsnet.co.uk).

The 2002 Memorial Service will be in the **Middlesex Chapel**, St Pauls' (not the usual chapel) on 9th June 2002 at 2.30pm, followed by wreath laying at Kitchener Memorial in All Souls Chapel as usual.

## A MESSAGE FROM YOUR CHAIRMAN

I have been very pleased to see some new faces, as well as 'old faithfuls' attending our core events in 2001, and to be able to report the first meeting at Oxford University for a number of years. The latter was very kindly hosted by Robin Darwall-Smith a KS and current archivist at Magdalen and University Colleges. Robin explained the 'green' carnations evident in our meeting room as being an emblem of the Oscar Wilde society, and that he has some original Wilde material in his care.

A short piece in *Oxford Today* magazine has brought a dozen 'lost' KS back into the fold and I hope that we will be able to run a similar piece in the Cambridge Alumni publication – if any of you have connections with it, or other college alumni publications, please let us have contact details.

We have had a good response with the bankers orders for the new subscription rate of £10 per year, but one or two are still outstanding. Please could you check that you are paying the right amount. If you need

a new s/o form please contact the Chairman or Treasurer.

A number of KSA members have kindly donated sums through Gift Aid forms to the LKNMF for which they are very grateful. These sums will be used to help the Fund offer new Kitchener Scholarships.

Please also note we still have copies of the biography of Kitchener written by KS Richard Kellet, "*The King's Shilling*". These are available from the Chairman at £10 for the hardback incl. p+p, and £7 incl. p+p for the paperback. Monies collected for the books will be given to the LKNMF.

## NEWSLETTER

We welcome contributions to the newsletter. Please send your material to Emma Sanders (contact details on page 4).

*Submission deadlines :*

1<sup>st</sup> February for Spring Edition

1<sup>st</sup> May for Summer Edition

15<sup>th</sup> September for Autumn Edition

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## MEMBERS NEWS

### **Edward Buckingham (Kitchener European Scholar, INSEAD)**

writes:

"I lived in China from 1994 until I went to INSEAD in 2000.

Originally I went there to teach English and learn a bit more about the place. I had spent some years studying in Malaysia and Indonesia and was looking for something different and China seemed like a good idea.

I started out teaching in Dalian (Northeast China), then after a spell in HK, Australia and Indonesia doing research on Asian popular

fiction, I returned to study at the Hopkins Nanjing Centre.

Having lived the life of a student (for as long as was possible!) I took a job in Shanghai with a consulting firm and that led me to INSEAD. It was a great year and it allowed me to move on to new ground - France. I miss Asia and China in particular but if one spends too much time in that part of the world it can reduce one's options back home!! After 8 years I reckoned that I had enough Asia experience and that it was time to try something new. I still take a keen interest in China from a distance."

[edobuck@hotmail.com]

### **Peter Weston (St Bartholomews' Hospital 1942-1947)** writes:

"I append a brief note of my professional life which may have crossed that of other KS..."  
Bradfield College; Barts Hospital; FRCS 1952; Toronto; Grenfell Mission, Newfoundland (Winter '52-53); Lecturer VCWI in Jamaica (7 years); surgeon in Carlisle (8 years); A&E at teaching hospital in Nottingham; then 5 years more surgery before retiring in 1986 aged 63. Then (yes there's more!) Peter spent 5 years in Government and Mission Hospitals in Zimbabwe, Tanzania and Zambia. Now he is content with gardening, fell walking, sea-kayaking, sailing... and numerous other activities. He certainly keeps himself occupied!

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## A PATH TO WORK

*Col Mike Nicholson runs a network called "The List" for Service and ex-Service people looking for a job. He kindly invites any KSA member to join up and here he gives some tips to those looking for a job or considering in a career change.*

It is often said that tactics are the opinion of the senior officer present. In the more egalitarian 'outside' world job search advice is the opinion of the last person consulted. All have views on the best way of finding work and, while there are many areas of commonality of approach, few who offer advice are in total agreement. Indeed, a major danger of the process is to assume that what worked for 'Smudge' will work for everyone else; we are all different. Remember that 'Smudge' may recently have split the atom, got a First Class Honours Degree in Software Engineering, represented his Service in a major sport and, to top it all, is liked by all.

### *THE CAMPAIGN*

A campaign is initiated by early planning and once under way requires constant re-adjustment - crisis management might be a more apt description. Job search should follow the same logic. Most, if not all, job seekers should start the process off by eliminating misconceptions.

Perish the thought but the elimination process might have to start with some research into what is on offer! It is, however, suggested that this is an essential precursor to networking since it allows for an informed discourse thereby optimising the value of any contact. Example publications which assist in this process include: *Occupations 2002* and *Cassells Careers Encyclopaedia*. There are, doubtless, other publications and the Internet has much to offer (for example, [www.careerexperience.com](http://www.careerexperience.com) and [www.wetfeet.com](http://www.wetfeet.com)) but both publications, in their differing presentational ways: define and describe most legal employment options; qualifications required; industrial, institutional or association lead-bodies; and other relevant points of contact.

Helpful as reference books may be they are inherently one-dimensional and anyone who can cull a real feel for a job from such publications has much more imagination than this author. To find out more, the campaigner really needs to start networking.

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NETWORKING

There are, in our view, two types of Networking. First, Raw Networking which is the process of discovering what, in practice, a particular career involves by discussing it with a practitioner. Second, Ultimate Networking which is the process of distributing your CV to those in a network who are relevant to the chosen career option(s) in the hope that they will take the bait and run with you! The principles are the same but we will concentrate on Raw Networking.

**Establishing Contact:**

You are seeking advice - not asking for a job. Your approach must be non-threatening. For this reason it is often sensible to offer to meet in a 'neutral' location. Where the mission statement is not clearly understood by both parties office meetings can sometimes lead to a misunderstanding of the purpose of your visit. Appeal to their vanity, people are flattered by the suggestion that their advice might be valued. Try to offer something in return. This could be something as simple as "I'll buy you a beer."

There are three elemental questions which should be posed:

"I've read about your job - what's it like for real?"

"What do you think I am worth?"

"Do you think I am right to be targeting this area?"

(Where the answer is "no" to this last one, think hard before pursuing this particular avenue. Again do not take the word of one person but if the common feedback is that you could not give away a glass of water to a thirsty man in the desert then Sales and Marketing might not be the right career for you!)

Regardless of age and qualifications everybody should network, both the employed or those seeking work. Further, remember that a job offer is neither a job nor the best job; it is unwise to sit back on a job offer and turn off the networking process. Nobody has a job for life and few want one; indeed, many are rightly and justifiably determined to move onwards and upwards.

NETWORKING SOURCES :

There are many sources of networking, including The Kitchener Scholars' Association, Family and friends, Service associations and fellowship groupings like the City Naval Club, and membership organisations such as: The Institute of Directors; The Forum of Private

Business; The Recruitment and Employment Confederation; The Institute of Management; The Institute for Supervision & Management; and The Institute of Logistics. The Personnel Managers Yearbook (AP Information Services) contains a comprehensive listing of Professional Bodies and Associations.

Also, *The List* - The Services Business Network (web site: [www.thelistuk.com](http://www.thelistuk.com)) supported by monthly informal gatherings in London, Edinburgh and Bristol. These meetings - known as *The Liquid List*, are held on the first Thursday of each month and allow Service-related people to meet, be they in business or job seeking.

Two final networking recommendations are offered. First, at the start of your *campaign* keep the contact and other relevant details of all those who have helped you. This will develop into an invaluable document and, who knows, you may be able to help those who gave some of their precious time to you. Second, 'think Gunner' - Networking should be superimposed throughout your *campaign*!

This short article merely scratches the surface of Job Search and more comprehensive advice, including contact details of useful 'players' in the market, may be found in the Job Generator on the News Page of our web site.

Any member of The Kitchener Scholars' Association is welcome to join the other 4260 members of *The List* either as an In-Business member or as a Job Seeker member. Although membership is free you may well feel uneasy about taking such a leap in the dark. So, should you require more clarification of our *modus operandi* and ethos please join us at a Liquid List meeting or give me a call on 01483 200 863

Col. Mike Nicholson, *The List*  
The Services' Business Network,  
PO Box 156, Dunsfold, Surrey GU8 4YH

*Web Site: [www.thelistuk.com](http://www.thelistuk.com)*

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